Update Trading

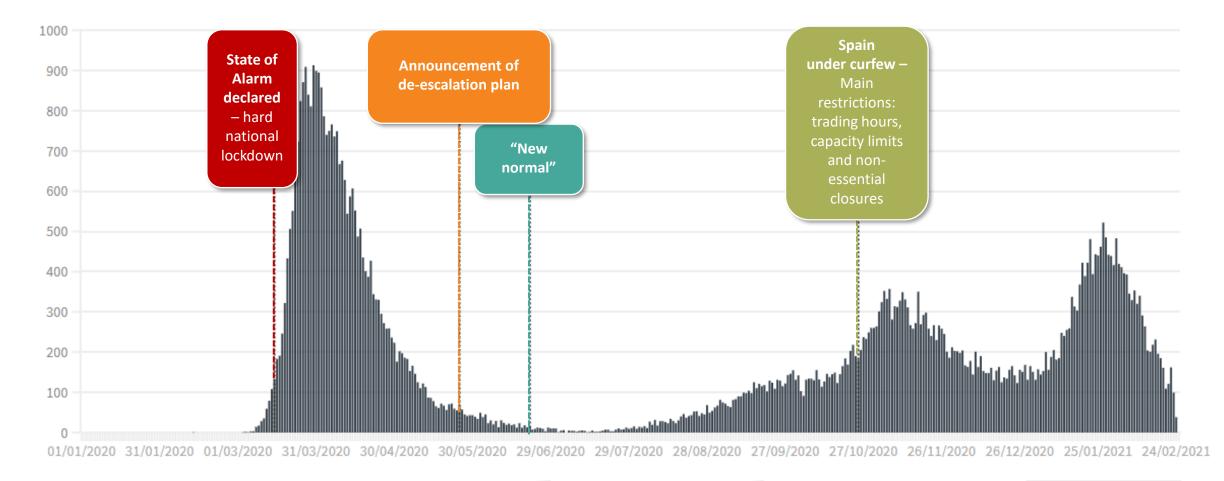
• MARCH 2021







SPAIN IS EXITING A "THIRD WAVE" WITH MORE TESTING, LOWER DEATH COUNT, AND 3% OF THE POPULATION VACCINATED COVID-19 DEATHS CONFIRMED BY THE SPANISH MINISTRY OF HEALTH



First Wave

Summer Break

Second Wave

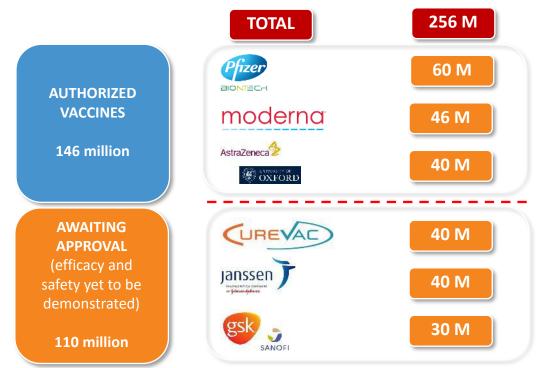
Third Wave



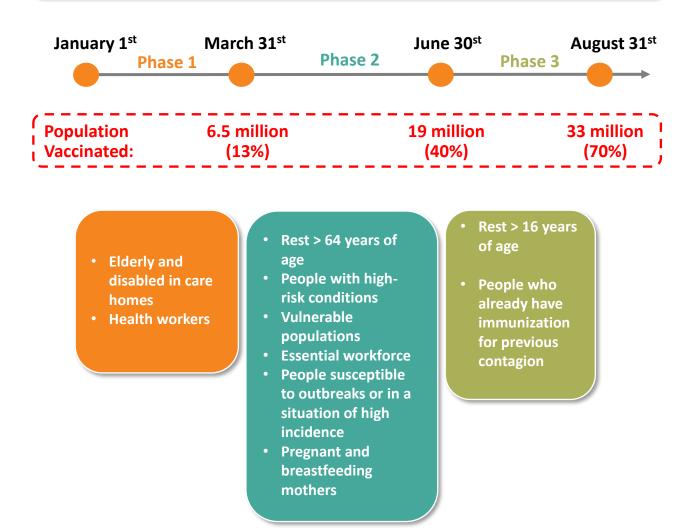
OBJECTIVE: REACH GROUP IMMUNITY BY SEPTEMBER 2021 WITH AT LEAST 70% OF THE POPULATION VACCINATED

VACCINATION PROGRAM

- Acquisition of the vaccine is coordinated and authorized for use by the European Commission, as established by the European Medicines Agency (EMA).
- Spain is entitled to receive c. 10% of total EU purchases equivalent to <u>c.</u> <u>256 million doses.</u> Excess supply could be donated to third lower-income countries or redirected to other European countries
- > Doses secured by European Commission for Spain (to date):



SPAIN VACCINATION TIMETABLE

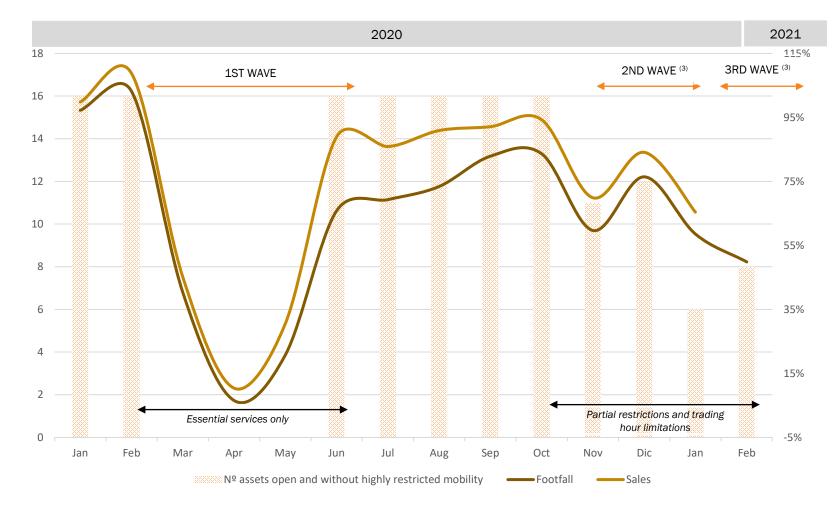


Source: Ministry of Health, Government of Spain, European Commission. NOTES: (1) Confirmed by Ministry of Health

CASTELLANA PROPERTIES SHOPPING CENTRE FOOTFALL & SALES



STRONG REBOUND IN FOOTFALL AND SALES AS SOON AS CUSTOMERS ARE ABLE TO RETURN - LARGE RETAIL PARK EXPOSURE CONTRIBUTING TO SALES OUTPERFORMANCE



- Larger basket sizes contributing to good sales performance and higher conversion rates despite lower footfall than previous year
- Retail park sales are above precovid levels. Retail parks comprise 42% of Castellana's portfolio by GLA
- Despite restrictions imposed on shopping malls since November, footfall has recovered to 80% of pre-covid levels over Christmas

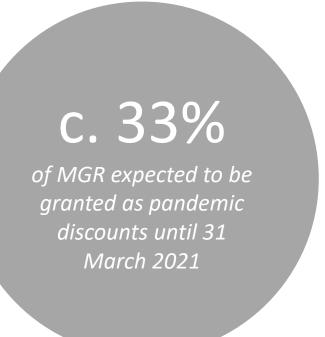
(1) Footfall Data includes the following shopping centres: El Faro, Bahía Sur, Los Arcos, Vallsur, Habaneras, Puerta Europa and Granaíta Retail Park. There are no counters in the rest of the retail park assets. Granaita Retail Park only counts cars, so we have estimated an average of 2 people per car. Monthly information: evolution of month in 2020 vs the same month in 2019

(2) Castellana's portfolio includes all retail assets. Monthly information: evolution of month in 2020 vs the same month in 2019

(3) Regional restrictions during 2° and 3° wave: town perimeter closures, trading hours capped, curfews, non essentials retails closures...)



INITIAL COOPERATION WITH TENANTS IN FIRST WAVE HAS ENSURED A SMOOTH AND COLLABORATIVE RELATIONSHIP OVER THE PAST 12 MONTHS WHILE MAINTAINING HIGH OCCUPANCY RATE



Majority of tenant relief granted up until September 2020

Tenants have **continued to pay invoiced rents** despite a difficult trading period – **collection rate is maintained at 94%** of invoiced amounts

Anticipating **small amount of additional relief** going forward due to **regional restriction measures**

Castellana's proactive approach with its tenants has ensured a cooperative response to the pandemic and more income security through longer WAULTs

early action enabled tenants to plan effectively and continue to partner with Castellana in expanding their businesses

CASTELLANA PROPERTIES LEASING ACTIVITY⁽¹⁾



OCCUPANCY RATE 97%⁽²⁾. CONTINUOUSLY CLOSING AGREEMENTS OPENING NEW STORES DURING THE PANDEMIC DUE TO THE STRENGH OF RELATIONSHIPS AND RETAIL EXPERTISE.



(45% since October) Reversions +2.08%



N° STORES OPENED

ZARA













GLA SIGNED

(44% since October)

• With more stores to follow in the coming weeks...



(1) Period between April 2020 and February 2021(2) As at February 2021

CASTELLANA PROPERTIES SAFE AND SECURE EVENTS AND PROMOTIONS



CUSTOMERS HAVE RETURNED TO OUR CENTRES AS SOON AS RESTRICTIONS WERE LIFTED



We strive to provide **safe spaces** our customers can enjoy

Health and hygiene protocols continue to follow best practices

Our customers have been able to attend Halloween, Christmas and TV character themed promotional events throughout the year



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